# Plan-Provider Partnership Models Enable High-Value Care

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Growth in U.S. healthcare spending continues on an unsustainable trajectory. Partnerships between health plans and high-value care providers can help reduce low-value care, a form of waste that contributes to the growing cost of healthcare in the U.S.

#### **Problem**

## **Spending**

Overall healthcare expenditures have reached \$3.6 trillion annually.<sup>1</sup> An estimated \$760–\$935 billion of annual health care spending is wasteful (e.g., duplicative care, excess administrative burden). Of that, \$76–\$226 billion is considered low-value care.<sup>2</sup>

## **Low-Value Care**

Services rendered by clinicians that are unnecessary or potentially even harmful for patients.<sup>3</sup>





The use of branded drugs when generic equivalents are available.



Diagnostic tests for low-risk surgery, such as metabolic screening or cardiac testing for cataract surgery.



Vitamin D tests when results will not be used to inform clinical decision making.

# Landscape

#### **Awareness**

Major strides have been made in awareness of low-value care. Yet providers continue to deliver these services, often due to non-clinical reasons or because of missing medical information.



Physicians believe that about 20% of care may be unnecessary.<sup>4</sup>



50% of employers

think that a portion of healthcare is wasteful.<sup>5</sup>



**30% of consumers** feel that a trip to the ER or hospital was unneeded.<sup>6</sup>

## Reasons physicians provide low-value care:7

Fear of malpractice lawsuit	85%
Patient pressure	59%
Unaccessible medical records	38%
Lack of medical history	37%

# Landscape

#### Interventions

Reducing the use of low-value care has been challenging despite efforts such as new value-based payment models and consensus-driven initiatives designed to discourage use of low-value services.



were developed by 80 medical societies under the *Choosing Wisely* campaign—despite identifying over 500 services to avoid, their impact remains limited.



such as Accountable Care Organizations (ACOs), are designed to reduce waste—but ACOs may reduce low-value services by less than 2%.8



Prior authorization

has been shown to be an effective tool—but it is important to ensure that approval processes are efficient for providers.9

# **Opportunities**

### **Prior Authorization**

Prior authorization can be an effective tool to reduce low-value services while ensuring consumers' access to needed care.

# Address waste

Identify and address areas of waste for the healthcare system.

# Reduce burden

Technology-enabled solutions can minimize administrative burden for providers.



Improve outcomes and promote better health for consumers.

## **Partnerships**

The Prior Auth Pass program is a partnership between Anthem's affiliated health plans and providers in value-based care arrangements with demonstrated success in quality care.



The number of treatments and tests where prior authorization is no longer required.



The reduction of administrative burden which frees up capacity for high-value care.

- <sup>1</sup> Centers for Medicare & Medicaid Services. (2020, March). NHE Fact Sheet: https://www.cms.gov/Research-Statistics-Data-and-Systems/Statistics-Trends-and-Reports/NationalHealthExpendData/NHE-Fact-Sheet.
- <sup>2</sup> Berwick D.M., Hackbarth A.D. (2012, April). Eliminating Waste in US Health Care. JAMA 307(14): 1513–1516. https://doi.org/10.1001/jama.2012.362, and Shrank W.H., Rogstad T.L., Parekh N. (2019, October). Waste in the US Health Care System: Estimated Costs and Potential for Savings. JAMA 322(15): 1501–1509. https://doi.org/10.1001/jama.2019.33978.
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- 4 Lyu H., et al. (2017, September). Overtreatment in the United States. PLOS ONE 12(9): e0181970. https://doi.org/10.1371/journal.pone.0181970.
- <sup>5</sup> National Alliance of Healthcare Purchaser Coalitions. (2018). Employers' Perceptions and Actions Related to Healthcare Waste. http://higherlogicdownload.s3.amazonaws.com/NAHPC/3d988744-80e1-414b-8881-aa2c98621788/UploadedImages/National\_Alliance\_of\_Healthcare\_Purchaser\_Coalitions\_Full\_Survey\_Results\_10\_25\_2018\_FINAL.pdf.
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- Schwartz, A., et al. (2015, November). Changes in Low-Value Services in Year 1 of the Medicare Pioneer Accountable Care Organization Program. JAMA Internal Medicine 175(11): 1815-1825. https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4928485/.
- 9 Government Accountability Office. (2018, April 20). CMS Should Take Actions to Continue Prior Authorization Efforts to Reduce Spending. https://www.gao.gov/products/GAO-18-341?mobile\_opt\_out=1.

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